

## Message Text

UNCLASSIFIED

PAGE 01 BONN 15544 251822Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----110513 261825Z /45

R 251747Z AUG 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1356  
AMCONSUL DUSSELDORF  
AMCONSUL MUNICH

UNCLAS BONN 15544

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - BRK ELECTRONICS, AURORA, ILL.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

DIPL.ING. H. WALLFASS NADIF  
VIERSENER STR. 230  
4050 MOENCHENGLADBACH 1  
CONTACT: MR. PETER NUNKESSER, GEN.MGR.  
PHONE: 02161-15450  
COMMENT: FIRM ESTABLISHED 1945, EMPLOYS 13. ANNUAL  
SALES DM 2 MILLION. FINANCIAL REF: DEUTSCHE BANK AG  
STADTSPARKASSE, BOTH LOCATED IN 4050 MOENCHENGLADBACH,  
REPUTATION: GOOD. COMPANY ENGAGED IN DISTRIBUTING  
PERSONAL SAFETY DEVICES AND DETECTION EQUIPMENT.  
SINCE MONTHS FIRM SEEKS TO EXPAND BUSINESS LINE WITH  
U.S. PRODUCTS. HIGHLY INTERESTED IN BRK SALES LINES.

HOERMANN GMBH  
CONTACT: MR. MOCK  
BAYERWALDSTR. 27  
8000 MUENCHEN 83  
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PAGE 02 BONN 15544 251822Z

PHONE: 089-6701021  
COMMENT: THE GERMAN COMPANY, ESTABLISHED IN 1955,  
IS ENGAGED IN MANUFACTURING AND DISTRIBUTING ELECTRONIC  
ALARM SYSTEMS. THE COMPANY EMPLOYS 600 PERSONS AND  
20 SALES REPRESENTATIVES. IT HAS AVERAGE ANNUAL  
SALES OF DM 60 MILLION. THE COMPANY ENJOYS A GOOD  
REPUTATION. THE GERMAN COMPANY CAN ONLY MAKE A

DECISION ON CONDITION THAT IT RECEIVES PRODUCT  
DESCRIPTIONS GIVING ALL TECHNICAL DETAILS SO THAT IT  
CAN DETERMINE WHETHER U.S. PRODUCT COMPLIES WITH  
MANDATORY GERMAN SAFETY REGULATIONS. FURTHERMORE, IT  
WOULD LIKE TO RECEIVE PRICE LISTS.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
MEEHAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN15544  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780350-0452  
**Format:** TEL  
**From:** BONN  
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**Legacy Key:** link1978/newtext/t19780820/aaaaaqmw.tel  
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**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 7737755b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1612478  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - BRK ELECTRONICS, AURORA, ILL. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/7737755b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014